CHURCH & DWIGHT CANADA

THE COMPANY:
Church & Dwight Canada is a Consumer Packaged Goods company with over 30 leading brands in the Personal Care, OTC and Household categories. Listed on the S&P 500, most of C&D's brands occupy a #1 or #2 share position.

Its' signature brand is the Arm & Hammer family of products that include baking soda, laundry detergent, dental care and cat litter. Other well-known and successful Church & Dwight brands include First Response, Trojan, Rub A535, Gravol, Orajel, Nair, Vitafusion, L'il Critters and OxiClean. The company recently bolstered its brand roster with the acquisitions of Anusol, Waterpik, Batiste Dry Shampoo, Toppik Hair Building Fibers, Viviscal, RepHresh, Replens and Flawless.

THE POSITION:
Replenishment Analyst

This role is responsible for building key relationships with Walmart and Shoppers Drug Mart replenishment to enable the efficient, timely flow of goods from Church & Dwight to Walmart's and SDM's shelves. This includes managing Walmart's replenishment system (GRS and Retail Link) and SDM's DC's inventory report and Tableau, building relationships with Walmart and SDM replenishment counterparts, championing Walmart and SDM internally to C&D. The scope of the required analysis or interactions with customers can be expanded to other customers as needed by the business.

RESPONSIBILITIES:

Customer Collaboration
- Manage the Walmart Collaborative Planning, Forecasting and Replenishment (CPFR) through suggesting policies and providing analytical back-up where necessary.
- Collaborate with the Walmart team members to ensure forecasts reflect business intelligence on new items, merchandising events and seasonal merchandise.
- Monitors forecast accuracy and communicate forecast adjustments to replenishment analysts and managers in a timely manner.
- Support modular updates/changes by having all incorrect DD's resolved within one month of activity. Ensure forecasts are in Walmart system and accurate for all new launches.
- Maintain proactive and on-going communication with Walmart Replenishment contacts. Drive weekly collaborative sessions.

- Implement "Smart" CPFR policies at least 4 weeks prior to a promotion to ensure we are maximizing shipments, without resulting in excess inventory at store level or low instocks.
- Lead the analytical processes required to provide insightful recommendations to sales & supply chain leadership, as well as the customer.
- Develop, maintain, & demonstrate expertise in Walmart's and SDM's service expectations. Identify process improvements that can be implemented to resolve issues, improve efficiency, reduce costs, etc.
- Collaborate with the SDM team members to ensure forecasts reflect business intelligence on new items, merchandising events and seasonal merchandise.

Fill Rate & Inventory Management
- Provide weekly reporting of inventory and store in-stock positions for all Walmart items – Ensure in-stock and inventory levels are in line with targets for all Walmart items.
    - Achieve a minimum instock of 98.5% across all Walmart departments on an annual basis.
    - Support Walmart's "Inventory Optimization". Monitor inventory levels across all departments and implement changes where necessary to ensure inventory targets are on track and in line with JBP targets.
- Ensure Walmart's lead times/Review Days are aligned across departments to enable an optimal flow of inventory into their DC's, along with TL optimization.
- Track Walmart purchase orders from point of receipt to final delivery into Walmart Distribution Centers, ensuring compliance to MABD.
- Work with Demand Planning and Inventory Group to minimize potential short shipments to Walmart.

Supply Chain Management
- Develop & maintain scorecards and reports that support the ongoing data requirements of the business
- Continually review the Supply Chain from manufacture to shelf to identify cost savings initiatives.
- Challenge internal processes to improve overall service levels to Walmart and SDM.
- Identify C&D strategic initiatives and promote and implement them with Walmart (ie. Min order quantities, full truckload ordering, common review days)
- Remove and barriers between C&D and Walmart which prevent the smooth flow and growth of C&D business.

Education and Experience

- BS/BA degree preferred
- A minimum of 2 year of replenishment experience is required
- Retail Link knowledge and Microsoft excel expertise, including formulas, graphs, pivot tables and statistics.